## **D.C. Economic Indicators**

2003 up 10,900 (3.9%) from 1 year ago -2%

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Labor Market ('000s): October 2003<sup>a</sup>

Private Employment ('000s): Oct. 2003

	D.C.		Metro area				1 yr. change		
	Level 1 yr. ch.		Level 1 yr. ch.			Level	Amt.	%	
Employed residents	292.9	10.9	2,773.1	45.5	Manufacturing	2.8	-0.1	-3.4	
Labor force	313.8	13.0	2,865.8	44.6	Construction	13.0	-0.1	-0.8	
Total wage and salary employment	672.2	4.4	2,852.6	26.1	Wholesale trade	4.3	0.0	0.0	
Federal government	192.3	0.2	342.0	-0.9	Retail trade	17.4	0.4	2.4	
Local government	37.1	0.4	294.3	6.6	Utilities & transport.	5.9	-0.3	-4.8	
Leisure & hospitality	50.2	0.9	236.8	2.7	Publishing & other info.	25.4	0.0	0.0	
Trade	21.7	0.4	338.1	5.2	Finance & insurance	19.6	0.0	0.0	
Services	292.9	3.0	1,065.5	16.3	Real estate	11.2	0.0	0.0	
Other private	78.0	-0.5	574.9	-3.8	Legal services	36.4	1.1	3.1	
Unemployed	21.0	2.1	92.7	-9.9	Other profess. ser.	59.5	0.6	1.0	
New unempl. claims (state program)	1.7	-0.3			Empl. Serv. (incl. temp)	12.3	0.6	5.1	
ources: U.S. Bureau of Labor Statistics (BLS) &	D.C. Dept. o	f Employment S	Services (DOES	)	Mgmt. & oth. bus serv.	35.1	-0.5	-1.4	
not seasonally adjusted					Education	38.0	0.4	1.1	
					Health care	56.0	1.2	2.2	

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D.C. Hotel Industry <sup>b</sup>			Airport Passengers <sup>c</sup>		Organizations	49.3	-0.6	-1.2		
Oct. 2003	Amt.	1 yr. ch.	Oct. 2003	Amt.('000)	1 yr. % ch.	Accomodations	14.5	0.1	0.7	
Occupancy Rate	79.1%	3.5	Reagan	1,325.2	10.2	Food service	29.5	0.8	2.8	
Avg. Daily Room Rate	\$159.27	-\$4.74	Dulles	1,489.3	0.6	Amuse. & recreation	6.2	0.0	0.0	
# Available Rooms	26,110	98.0				Other services	6.3	0.2	3.3	
			Total	2,814.5	4.9 <sup>d</sup>	Total	442.8	3.8	0.9	

<sup>&</sup>lt;sup>b</sup> Source: Smith Travel Research <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority d weighted average

## evenue

FY 2004 (Oct. & Nov.) sales & use tax collections up 6.9% from 1 year ago

FY 2004 (Oct. & Nov.) total tax collections up 10.1% from 1 year ago



for changes in processing flows between FYs that distort current underlying economic trends. This does not, therefore, report actual year-overvear revenue growth for the budget.

## Adjusted to exclude large one-time events and

Note: Growth rates in some taxes reflect legislated changes in tax rates.

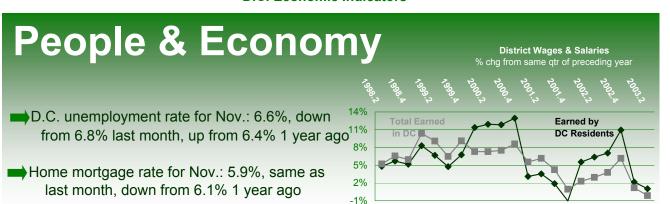
## **Adjusted General Fund** Revenue Collections<sup>a</sup>

	year-to-date % change						
	FY 2004	FY 2003					
	(Oct 03 -Nov 03)	(Oct 02 -Nov 02)					
Property Taxes	***	***					
General Sales <sup>b</sup>	6.9	9.5					
Individual Income	14.1	-2.5					
Business Income	***	***					
Utilities	9.2	17.0					
Deed Transfer	43.5	67.6					
All Other Taxes	62.5	-22.3					
Total Tax Collections	10.1	4.7					
Addenda:							
Indiv. Inc. tax withholding							
for D.C. residents	21.1	-0.7					
Sales tax on hotels and							
restaurants allocated							
to Convention Center	-10.6	11.2					
Source: D.C Office of Tax a							
Office of Research and Analysis							

Source: BLS. Details may not add to total due to rounding.

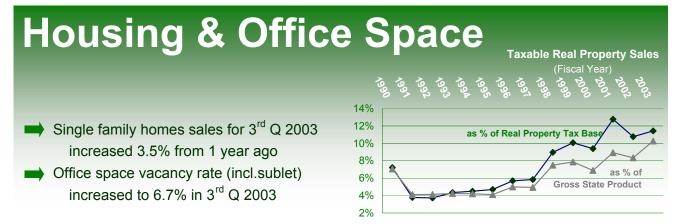
Convention Ctr.
\*\*\* Not meaningful due to payment timing or processing factors.

Includes sales taxes allocated to the



U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending		D.C. Po	pulation		
Source: BEA	3 <sup>rd</sup> Q 2003	2 <sup>nd</sup> Q 2003	Source: BLS	Nov. 2003	Sept.2003	Source: Cen	sus	Level	1 yr. ch.
Nominal	5.1	4.1	U.S.	1.8	2.3	Estimate for	or:		
Real	3.3	2.5	D.C./Balt. metro area	2.4	2.8	July	1, 2000	571,646	1,433
Personal Income	a					July	1, 2001	573,822	2,176
Source: BEA	% change	for yr. ending	Unemployment Rate <sup>c</sup>		July	1, 2002	570,898	-2,924	
Total Personal Income	2 <sup>nd</sup> Q 2003	1 <sup>st</sup> Q 2003	Source: BLS	Nov. 2003	Oct. 2003				
U.S.	2.8	3.2	U.S. 6.0 6.0			Compo	onents of Chan	ige from July 1	, 2002
D.C.	2.4	3.3	D.C.	6.6	6.8 <sup>†</sup>	Natural	Births	+8,263	Total
Wage & Salary Portion	Wage & Salary Portion of Personal Income Interest Rates		National	Average		Deaths	-5,773	+2,490	
U.S.	1.6	1.9	Source: Federal Reserve	Nov. 2003	Oct. 2003	Net Migr.	Net Int'l	+4,517	
Earned in D.C.	-0.1	1.2	1-yr. Treasury	1.3	1.2		Net Dom.	-10,059	-5,542
Earned by D.C. res'd <sup>b</sup>	1.0	2.2	Conv. Home Mortgage	5.9	5.9 <sup>†</sup>	Net Chang	je <sup>d</sup>		-2,924

<sup>&</sup>lt;sup>a</sup> Nominal <sup>b</sup> estimated <sup>c</sup> seasonally adjusted <sup>d</sup> Includes federal resident employee movement (military/civilian) and the statistical residual



<b>Housing Sales</b>			D.C. Housing Per	mits Issued	l	D.C. Commercial Office Space		
Source: MRIS <sup>a</sup>	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau	4 Qs ending	1 yr. ch.	Source: Delta Associates		
Completed contracts	3 <sup>rd</sup> Q 2003			3 <sup>rd</sup> Q 2003		Vacancy Rate (%)	3 <sup>rd</sup> Q 2003	1 qtr. ch.
Single family	5,680	3.5	Total housing units	1,734	224	Excl. sublet space	5.3	0.6
Condo/Co-op	3,586	17.0	Single family	240	-40	Incl. sublet space	6.7	0.3
Prices (\$000)	3 <sup>rd</sup> Q 2003	1 yr. % ch.	Multifamily (units)	1,494	264			
Single family			Class A Market R	ate Apt. Re	ntals⁴	Inventory Status <sup>e</sup>	3 <sup>rd</sup> Q 2003	1 qtr. ch.
Median <sup>b</sup>	\$325.0	18.6	Source: Delta Associates	3 <sup>rd</sup> Q 2003	1 yr. ch.	Total Inventory	109.3	1.1
Average <sup>c</sup>	\$433.4	11.6	Apartment units currently			Leased space <sup>f</sup>	103.5	0.4
Condo/Co-op			under construction	4,311	730	Occupied space <sup>9</sup>	102.0	0.7
Median <sup>b</sup>	\$260.0	18.2	Add'l planned units likely			Under construction		
Average <sup>c</sup>	\$286.6	14.6	within next 36 months	1,327	-157	or renovation	5.3	-0.5

<sup>&</sup>lt;sup>a</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors b Median for Sept. c 3<sup>rd</sup> quarter average d Investment grade units, as defined by Delta b Invest